



State of Alabama
Department of Finance
Division of Purchasing
Master Agreement

New

CONTRACT INFORMATION	
MASTER AGREEMENT NUMBER: MA 999 1600000062	NOT TO EXCEED AMOUNT:
Begin Date: 06/13/2016	Procurement Folder: 80019
Expiration Date: 06/12/2017	Procurement Type: Master Agreement
Solicitation Number:	Replaces Award Document:
Award Date:	Replaced by Award Document:
Modification Date: 06/12/16	Version Number: 1

CONTACT INFORMATION		
REQUESTOR: Jennifer Loretz 334-242-7370 jennifer.loretz@purchasing.alabama.gov	ISSUER: Jennifer Loretz 334-242-7370 jennifer.loretz@purchasing.alabama.gov	BUYER: Jennifer Loretz 334-242-7370 jennifer.loretz@purchasing.alabama.gov

CONTRACT DESCRIPTION
MA- Telephony Products & Services, Polycom RFB Award Reference: 010 16000000016

Ship To:

Bill To:

REASON FOR MODIFICATION

VENDOR INFORMATION	
Name /Address: VC000001692: Pinnacle Networx, LLC 73888 Tallassee Highway Wetumpka AL 36092	Contact: Sherri Mummey 334-472-2007 sherri@4pnx.com

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC
 Polycom Inc. Product & Services Catalog
 Networking: Polycom Products Catalog, Percent Discount DC6 Accessories: 11.19%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC
 Polycom Inc. Product & Services Catalog
 Networking: Polycom Products Catalog, Percent Discount DC8 CX Phones Accessories and Bundles: 17%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC
 Polycom Inc. Product & Services Catalog
 Networking: Polycom Products Catalog, Percent Discount DC10 System Hardware: 17%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC
 Polycom Inc. Product & Services Catalog
 Networking: Polycom Products Catalog, Percent Discount DC12 End-Point Hardware: 24.52%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC
 Polycom Inc. Product & Services Catalog
 Networking: Polycom Products Catalog, Percent Discount DC14 Infrastructure Hardware: 30.07%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC
 Polycom Inc. Product & Services Catalog
 Networking: Polycom Products Catalog, Percent Discount DC16 Sound Station Hardware: 35.62%

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:



Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

1600000062	Document Phase Final	Document Description MA- Telephony Products & Services, Polycom	Page 3 of 3
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Purpose:

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Polycom Telephony Products and Services only. Catalog items such as servers, and other non-core products or endpoint devices are not available from this contract.

Default:

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

Freight:

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

Contract period:

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

Biddable Situation:

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

Quote Requirement:

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

Administrative fee:

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to telecom.admin@isd.alabama.gov. A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance
 Division of Accounting and Administration
 PO Box 300658
 Montgomery, Alabama 36130-0658



State of Alabama
Department of Finance
Division of Purchasing
Master Agreement

New

CONTRACT INFORMATION

MASTER AGREEMENT NUMBER: MA 999 16000000063

NOT TO EXCEED AMOUNT:

Begin Date: 06/13/2016

Procurement Folder: 80019

Expiration Date: 06/12/2017

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 06/12/16

Version Number: 1

CONTACT INFORMATION

REQUESTOR:

Jennifer Loretz
334-242-7370
jennifer.loretz@purchasing.alabama.gov

ISSUER:

Jennifer Loretz
334-242-7370
jennifer.loretz@purchasing.alabama.gov

BUYER:

Jennifer Loretz
334-242-7370
jennifer.loretz@purchasing.alabama.gov

CONTRACT DESCRIPTION

MA- Telephony Products & Services, Polycom
RFB Award Reference: 010 16000000016



Ship To:

Bill To:

REASON FOR MODIFICATION

VENDOR INFORMATION

Name /Address:

VC000004136: SHI INTERNATIONAL CORP
290 DAVIDSON AVE
SOMERSET NJ 08873

Contact:

ERIC GOODMAN
800-715-3197
southeastteam@SHI.com

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC
 Polycom Inc. Product & Services Catalog
 Networking: Polycom Products Catalog, Percent Discount DC6 Accessories: 17%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC
 Polycom Inc. Product & Services Catalog
 Networking: Polycom Products Catalog, Percent Discount DC8 CX Phones Accessories and Bundles: 24%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC
 Polycom Inc. Product & Services Catalog
 Networking: Polycom Products Catalog, Percent Discount DC10 System Hardware: 26%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC
 Polycom Inc. Product & Services Catalog
 Networking: Polycom Products Catalog, Percent Discount DC12 End-Point Hardware: 33%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC
 Polycom Inc. Product & Services Catalog
 Networking: Polycom Products Catalog, Percent Discount DC14 Infrastructure Hardware: 35%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC
 Polycom Inc. Product & Services Catalog
 Networking: Polycom Products Catalog, Percent Discount DC16 Sound Station Hardware: 40%

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein.

Approved:



Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

16000000063	Document Phase Final	Document Description MA- Telephony Products & Services, Polycom	Page 3 of 3
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Purpose:

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Polycom Telephony Products and Services only. Catalog items such as servers, and other non-core products or endpoint devices are not available from this contract.

Default:

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

Freight:

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

Contract period:

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

Biddable Situation:

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

Quote Requirement:

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

Administrative fee:

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to telecom.admin@isd.alabama.gov. A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance
 Division of Accounting and Administration
 PO Box 300658
 Montgomery, Alabama 36130-0658



State of Alabama
Department of Finance
Division of Purchasing
Master Agreement

New

CONTRACT INFORMATION

MASTER AGREEMENT NUMBER: MA 999 16000000064

NOT TO EXCEED AMOUNT:

Begin Date: 06/13/2016

Procurement Folder: 80019

Expiration Date: 06/12/2017

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 06/12/16

Version Number: 1

CONTACT INFORMATION

REQUESTOR:

Jennifer Loretz
334-242-7370
jennifer.loretz@purchasing.alabama.gov

ISSUER:

Jennifer Loretz
334-242-7370
jennifer.loretz@purchasing.alabama.gov

BUYER:

Jennifer Loretz
334-242-7370
jennifer.loretz@purchasing.alabama.gov

CONTRACT DESCRIPTION

MA- Telephony Products & Services, Polycm
RFB Award Reference: 010 16000000016

Ship To:

Bill To:

REASON FOR MODIFICATION

VENDOR INFORMATION

Name /Address:

VC000004220: CDW GOVERNMENT INC
75 REMITTANCE DR
SUITE 1515
CHICAGO IL 60675-1515

Contact:

Courtney Monaco
312-705-3361
courmon@cdwg.com

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC
 Polycom Inc. Product & Services Catalog
 Networking: Polycom Products Catalog, Percent Discount DC6 Accessories: 19.25%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC
 Polycom Inc. Product & Services Catalog
 Networking: Polycom Products Catalog, Percent Discount DC8 CX Phones Accessories and Bundles: 23.25%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC
 Polycom Inc. Product & Services Catalog
 Networking: Polycom Products Catalog, Percent Discount DC10 System Hardware: 28.25%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC
 Polycom Inc. Product & Services Catalog
 Networking: Polycom Products Catalog, Percent Discount DC12 End-Point Hardware: 33.25%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC
 Polycom Inc. Product & Services Catalog
 Networking: Polycom Products Catalog, Percent Discount DC14 Infrastructure Hardware: 35.25%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC
 Polycom Inc. Product & Services Catalog
 Networking: Polycom Products Catalog, Percent Discount DC16 Sound Station Hardware: 43.25%

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:



Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

16000000064	Document Phase Final	Document Description MA- Telephony Products & Services, Polycom	Page 3 of 3
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Purpose:

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Polycom Telephony Products and Services only. Catalog items such as servers, and other non-core products or endpoint devices are not available from this contract.

Default:

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

Freight:

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

Contract period:

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

Biddable Situation:

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

Quote Requirement:

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

Administrative fee:

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to telecom.admin@isd.alabama.gov. A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance
Division of Accounting and Administration
PO Box 300658
Montgomery, Alabama 36130-0658



State of Alabama
Department of Finance
Division of Purchasing
Master Agreement

New

CONTRACT INFORMATION

MASTER AGREEMENT NUMBER: MA 999 16000000065

NOT TO EXCEED AMOUNT:

Begin Date: 06/13/2016

Procurement Folder: 80019

Expiration Date: 06/12/2017

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 06/12/16

Version Number: 1

CONTACT INFORMATION

REQUESTOR:

Jennifer Loretz

334-242-7370

jennifer.loretz@purchasing.alabama.gov

ISSUER:

Jennifer Loretz

334-242-7370

jennifer.loretz@purchasing.alabama.gov

BUYER:

Jennifer Loretz

334-242-7370

jennifer.loretz@purchasing.alabama.gov

CONTRACT DESCRIPTION

MA- Telephony Products & Services, Polycom

RFB Award Reference: 010 16000000016

Ship To:

Bill To:

REASON FOR MODIFICATION

VENDOR INFORMATION

Name /Address:

VC000040558: Carousel Industries

389 Strathaven Drive

Pelham AL 35124

Contact:

James Lambert

800-401-0760 EXT: 7571

Jlambert@CarouselIndustries.Com

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC
 Polycom Inc. Product & Services Catalog
 Networking: Polycom Products Catalog, Percent Discount DC6 Accessories: 23%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC
 Polycom Inc. Product & Services Catalog
 Networking: Polycom Products Catalog, Percent Discount DC8 CX Phones Accessories and Bundles: 18%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC
 Polycom Inc. Product & Services Catalog
 Networking: Polycom Products Catalog, Percent Discount DC10 System Hardware: 24%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC
 Polycom Inc. Product & Services Catalog
 Networking: Polycom Products Catalog, Percent Discount DC12 End-Point Hardware: 30%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC
 Polycom Inc. Product & Services Catalog
 Networking: Polycom Products Catalog, Percent Discount DC14 Infrastructure Hardware: 35%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC
 Polycom Inc. Product & Services Catalog
 Networking: Polycom Products Catalog, Percent Discount DC16 Sound Station Hardware: 41%

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:



Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

16000000065	Document Phase Final	Document Description MA- Telephony Products & Services, Polycom	Page 3 of 3
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Purpose:

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Polycom Telephony Products and Services only. Catalog items such as servers, and other non-core products or endpoint devices are not available from this contract.

Default:

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Biddable Situation:

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Quote Requirement:

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Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance
 Division of Accounting and Administration
 PO Box 300658
 Montgomery, Alabama 36130-0658



State of Alabama
Department of Finance
Division of Purchasing
Master Agreement

New

CONTRACT INFORMATION

MASTER AGREEMENT NUMBER: MA 999 16000000066

NOT TO EXCEED AMOUNT:

Begin Date: 06/13/2016

Procurement Folder: 80019

Expiration Date: 06/12/2017

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 06/12/16

Version Number: 1

CONTACT INFORMATION

REQUESTOR:

Jennifer Loretz

334-242-7370

jennifer.loretz@purchasing.alabama.gov

ISSUER:

Jennifer Loretz

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jennifer.loretz@purchasing.alabama.gov

BUYER:

Jennifer Loretz

334-242-7370

jennifer.loretz@purchasing.alabama.gov

CONTRACT DESCRIPTION

MA- Telephony Products & Services, Polycom

RFB Award Reference: 010 16000000016

Ship To:

Bill To:

REASON FOR MODIFICATION

VENDOR INFORMATION

Name /Address:

VC000051575: Integrated Communications Inc

19387 Nuclear Plant Road

Tanner AL 35671

Contact:

Richard Phillips

2562165655

Rphillips@Icommonline.Com

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC
 Polycom Inc. Product & Services Catalog
 Networking: Polycom Products Catalog, Percent Discount DC6 Accessories: 5%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC
 Polycom Inc. Product & Services Catalog
 Networking: Polycom Products Catalog, Percent Discount DC8 CX Phones Accessories and Bundles: 5%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC
 Polycom Inc. Product & Services Catalog
 Networking: Polycom Products Catalog, Percent Discount DC10 System Hardware: 5%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC
 Polycom Inc. Product & Services Catalog
 Networking: Polycom Products Catalog, Percent Discount DC12 End-Point Hardware: 5%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC
 Polycom Inc. Product & Services Catalog
 Networking: Polycom Products Catalog, Percent Discount DC14 Infrastructure Hardware: 5%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC
 Polycom Inc. Product & Services Catalog
 Networking: Polycom Products Catalog, Percent Discount DC16 Sound Station Hardware: 5%

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:



Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

16000000066	Document Phase Final	Document Description MA- Telephony Products & Services, Polycom	Page 3 of 3
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Purpose:

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Polycom Telephony Products and Services only. Catalog items such as servers, and other non-core products or endpoint devices are not available from this contract.

Default:

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

Freight:

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

Contract period:

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

Biddable Situation:

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

Quote Requirement:

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

Administrative fee:

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to telecom.admin@isd.alabama.gov. A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance
Division of Accounting and Administration
PO Box 300658
Montgomery, Alabama 36130-0658



State of Alabama
Department of Finance
Division of Purchasing
Master Agreement

New

CONTRACT INFORMATION

MASTER AGREEMENT NUMBER: MA 999 16000000067

NOT TO EXCEED AMOUNT:

Begin Date: 06/13/2016

Procurement Folder: 80019

Expiration Date: 06/12/2017

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 06/12/16

Version Number: 1

CONTACT INFORMATION

REQUESTOR:

Jennifer Loretz
334-242-7370
jennifer.loretz@purchasing.alabama.gov

ISSUER:

Jennifer Loretz
334-242-7370
jennifer.loretz@purchasing.alabama.gov

BUYER:

Jennifer Loretz
334-242-7370
jennifer.loretz@purchasing.alabama.gov

CONTRACT DESCRIPTION

MA- Telephony Products & Services, Polycom
RFB Award Reference: 010 16000000016

Ship To:

Bill To:

REASON FOR MODIFICATION

VENDOR INFORMATION

Name /Address:

VC000057072: Office Management Systems
5911 Greenwood Parkway
Bessemer AL 35022

Contact:

Sandra Jones
2055652229
Sjones@Logistasolutions.Com

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC
 Polycom Inc. Product & Services Catalog
 Networking: Polycom Products Catalog, Percent Discount DC6 Accessories: 16%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC
 Polycom Inc. Product & Services Catalog
 Networking: Polycom Products Catalog, Percent Discount DC8 CX Phones Accessories and Bundles: 21%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC
 Polycom Inc. Product & Services Catalog
 Networking: Polycom Products Catalog, Percent Discount DC10 System Hardware: 27%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC
 Polycom Inc. Product & Services Catalog
 Networking: Polycom Products Catalog, Percent Discount DC12 End-Point Hardware: 32%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC
 Polycom Inc. Product & Services Catalog
 Networking: Polycom Products Catalog, Percent Discount DC14 Infrastructure Hardware: 37%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC
 Polycom Inc. Product & Services Catalog
 Networking: Polycom Products Catalog, Percent Discount DC16 Sound Station Hardware: 42%

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein.

Approved:



Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

16000000067	Document Phase Final	Document Description MA- Telephony Products & Services, Polycom	Page 3 of 3
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Purpose:

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Polycom Telephony Products and Services only. Catalog items such as servers, and other non-core products or endpoint devices are not available from this contract.

Default:

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

Freight:

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

Contract period:

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

Biddable Situation:

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

Quote Requirement:

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

Administrative fee:

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to telecom.admin@isd.alabama.gov. A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance
 Division of Accounting and Administration
 PO Box 300658
 Montgomery, Alabama 36130-0658