



**State of Alabama
Department of Finance
Division of Purchasing
Master Agreement**

New

CONTRACT INFORMATION

MASTER AGREEMENT NUMBER: MA 999 190000000074

NOT TO EXCEED AMOUNT:

Begin Date: 12/10/2018

Procurement Folder: 627001

Expiration Date: 12/09/2019

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 12/11/18

Version Number: 1

CONTACT INFORMATION

REQUESTOR:

Jennifer Loretz
334-242-7370
jennifer.loretz@purchasing.alabama.gov

ISSUER:

Jennifer Loretz
334-242-7370
jennifer.loretz@purchasing.alabama.gov

BUYER:

Jennifer Loretz
334-242-7370
jennifer.loretz@purchasing.alabama.gov

CONTRACT DESCRIPTION

Extreme Networks, Inc. Networking Products & Services
Award Reference: RFB 382 18000001123

Ship To:

Bill To:

REASON FOR MODIFICATION

VENDOR INFORMATION

Name /Address:

VC000040558: Carousel Industries
389 Strathaven Drive
Pelham AL 35124

Contact:

James Lambert
800-401-0760 EXT: 5324
Jlambert@Carouselindustries.Com

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

20600 - COMPUTER HARDWARE AND PERIPHERALS FOR MAINFRAMES AND SERVERS
 Extreme Networks Inc.
 Extreme Networks Inc. Manufacturer's Catalog:
 Extreme Networks Inc., Certified Networking Hardware (e.g., switches, chassis, bundles, base unit)
 Percent Discount: 41.0%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

2082749 - SOFTWARE, NETWORK, MICROCOMPUTER
 Extreme Networks Inc.
 Extreme Networks Inc. Manufacturer's Catalog:
 Extreme Networks Inc., Certified Networking Software (e.g., NMS-ADV, IGE, NCS)
 Percent Discount: 41.0%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

2082749 - SOFTWARE, NETWORK, MICROCOMPUTER
 Extreme Networks Inc.
 Extreme Networks Inc. Manufacturer's Catalog:
 Extreme Networks Inc., Certified Networking Licenses (e.g. Flow Optimizer Application, Extreme Workflow Composer, LDAP, RBAC)
 Percent Discount: 41.0%

Final

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

20600 - COMPUTER HARDWARE AND PERIPHERALS FOR MAINFRAMES AND SERVERS
 Extreme Networks Inc.
 Extreme Networks Inc. Manufacturer's Catalog:
 Extreme Networks Inc., Certified Networking Accessories (Cables, Brackets, POE injector)
 Percent Discount: 0.0%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0		\$0.000000	\$0.00			\$0.00	\$0.00

96258 - Professional Services (Not Otherwise Classified)
 Extreme Networks Inc. - Technical Services
 Technical Services Manufacturer's Catalog:
 Certified Technical Services (e.g., global services, installation, consulting, training, shared, partner, enterprise)
 Percent Discount: 10.0%

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved: 
Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

19000000074	Document Phase Final	Document Description Extreme Networks, Inc. Networking Products & Services	Page 3 of 3
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Purpose:

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Catalog items such as cloud-based products and services **ARE NOT** available from this contract.

Default:

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

Freight:

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

Contract period:

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

Biddable Situation:

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

Quote Requirement:

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

Administrative fee:

Awarded bidder(s) are to pay the State an administrative fee for all sales paid under this contract. This fee will be 1.0% (0.01) of the total dollar amount for all sales paid. The fee is to be remitted the first month of each quarter before the 20th and will represent a single, one-time payment for all sales paid during the prior quarter and as adjusted for errors associated with earlier quarters. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each quarter before the 20th listing sales paid during the prior calendar quarter. This report is to include the quarter being reported, the master agreement number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to telecom.admin@oit.alabama.gov. A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting quarter and master agreement number. Failure to comply with provisions of this paragraph will be grounds for termination of the contract(s).

Reports and Payments will be due according to the following schedule:

- October, November, December – Due by January 20th
- January, February, March – Due by April 20th
- April, May, June – Due by July 20th
- July, August, September – Due by October 20th

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance
 Division of Accounting and Administration
 PO Box 300658
 Montgomery, Alabama 36130-0658



State of Alabama
Department of Finance
Division of Purchasing
Master Agreement

New

CONTRACT INFORMATION

MASTER AGREEMENT NUMBER: MA 999 190000000075

NOT TO EXCEED AMOUNT:

Begin Date: 12/10/2018

Procurement Folder: 627001

Expiration Date: 12/09/2019

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 12/11/18

Version Number: 1

CONTACT INFORMATION

REQUESTOR:

Jennifer Loretz
334-242-7370
jennifer.loretz@purchasing.alabama.gov

ISSUER:

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334-242-7370
jennifer.loretz@purchasing.alabama.gov

BUYER:

Jennifer Loretz
334-242-7370
jennifer.loretz@purchasing.alabama.gov

CONTRACT DESCRIPTION

Extreme Networks, Inc. Networking Products & Services
Award Reference: RFB 382 18000001123

Ship To:

Bill To:

REASON FOR MODIFICATION

VENDOR INFORMATION

Name /Address:

VC000118895: GKR Systems Inc.
DBA: Venture Technologies
8650 Minnie Brown Road, Suite 101

Montgomery AL 36117

Contact:

Mike Kerr
3346497391
Mike.Kerr@Ventech.Com

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

20600 - COMPUTER HARDWARE AND PERIPHERALS FOR MAINFRAMES AND SERVERS
 Extreme Networks Inc.
 Extreme Networks Inc. Manufacturer's Catalog:
 Extreme Networks Inc., Certified Networking Hardware (e.g., switches, chassis, bundles, base unit)
 Percent Discount: 42.0%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

2082749 - SOFTWARE, NETWORK, MICROCOMPUTER
 Extreme Networks Inc.
 Extreme Networks Inc. Manufacturer's Catalog:
 Extreme Networks Inc., Certified Networking Software (e.g., NMS-ADV, IGE, NCS)
 Percent Discount: 42.0%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

2082749 - SOFTWARE, NETWORK, MICROCOMPUTER
 Extreme Networks Inc.
 Extreme Networks Inc. Manufacturer's Catalog:
 Extreme Networks Inc., Certified Networking Licenses (e.g. Flow Optimizer Application, Extreme Workflow Composer, LDAP, RBAC)
 Percent Discount: 42.0%

Final

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

20600 - COMPUTER HARDWARE AND PERIPHERALS FOR MAINFRAMES AND SERVERS
 Extreme Networks Inc.
 Extreme Networks Inc. Manufacturer's Catalog:
 Extreme Networks Inc., Certified Networking Accessories (Cables, Brackets, POE injector)
 Percent Discount: 2.0%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0		\$0.000000	\$0.00			\$0.00	\$0.00

96258 - Professional Services (Not Otherwise Classified)
 Extreme Networks Inc. - Technical Services
 Technical Services Manufacturer's Catalog:
 Certified Technical Services (e.g., global services, installation, consulting, training, shared, partner, enterprise)
 Percent Discount: 5.0%

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved: 
Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

19000000075	Document Phase Final	Document Description Extreme Networks, Inc. Networking Products & Services	Page 3 of 3
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Purpose:

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Catalog items such as cloud-based products and services **ARE NOT** available from this contract.

Default:

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

Freight:

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

Contract period:

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

Biddable Situation:

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

Quote Requirement:

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

Administrative fee:

Awarded bidder(s) are to pay the State an administrative fee for all sales paid under this contract. This fee will be 1.0% (0.01) of the total dollar amount for all sales paid. The fee is to be remitted the first month of each quarter before the 20th and will represent a single, one-time payment for all sales paid during the prior quarter and as adjusted for errors associated with earlier quarters. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each quarter before the 20th listing sales paid during the prior calendar quarter. This report is to include the quarter being reported, the master agreement number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to telecom.admin@oit.alabama.gov. A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting quarter and master agreement number. Failure to comply with provisions of this paragraph will be grounds for termination of the contract(s).

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October, November, December – Due by January 20th

January, February, March – Due by April 20th

April, May, June – Due by July 20th

July, August, September – Due by October 20th

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance
 Division of Accounting and Administration
 PO Box 300658
 Montgomery, Alabama 36130-0658



**State of Alabama
Department of Finance
Division of Purchasing
Master Agreement**

New

CONTRACT INFORMATION

MASTER AGREEMENT NUMBER: MA 999 190000000076

NOT TO EXCEED AMOUNT:

Begin Date: 12/10/2018

Procurement Folder: 627001

Expiration Date: 12/09/2019

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 12/11/18

Version Number: 1

CONTACT INFORMATION

REQUESTOR:

Jennifer Loretz
334-242-7370
jennifer.loretz@purchasing.alabama.gov

ISSUER:

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jennifer.loretz@purchasing.alabama.gov

BUYER:

Jennifer Loretz
334-242-7370
jennifer.loretz@purchasing.alabama.gov

CONTRACT DESCRIPTION

Extreme Networks, Inc. Networking Products & Services
Award Reference: RFB 382 18000001123

Ship To:

Bill To:

REASON FOR MODIFICATION

VENDOR INFORMATION

Name /Address:

VC000118900: Synergetics Dcs, Inc.
PO Box 80264
Starkville MS 39759

Contact:

David Palmer
6624610103
Dpalmer@Syndcs.Com

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

20600 - COMPUTER HARDWARE AND PERIPHERALS FOR MAINFRAMES AND SERVERS
 Extreme Networks Inc.
 Extreme Networks Inc. Manufacturer's Catalog:
 Extreme Networks Inc., Certified Networking Hardware (e.g., switches, chassis, bundles, base unit)
 Percent Discount: 40.0%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

2082749 - SOFTWARE, NETWORK, MICROCOMPUTER
 Extreme Networks Inc.
 Extreme Networks Inc. Manufacturer's Catalog:
 Extreme Networks Inc., Certified Networking Software (e.g., NMS-ADV, IGE, NCS)
 Percent Discount: 40.0%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

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 Extreme Networks Inc.
 Extreme Networks Inc. Manufacturer's Catalog:
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 Percent Discount: 40.0%

Final

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
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20600 - COMPUTER HARDWARE AND PERIPHERALS FOR MAINFRAMES AND SERVERS
 Extreme Networks Inc.
 Extreme Networks Inc. Manufacturer's Catalog:
 Extreme Networks Inc., Certified Networking Accessories (Cables, Brackets, POE injector)
 Percent Discount: 20.0%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0		\$0.000000	\$0.00			\$0.00	\$0.00

96258 - Professional Services (Not Otherwise Classified)
 Extreme Networks Inc. - Technical Services
 Technical Services Manufacturer's Catalog:
 Certified Technical Services (e.g., global services, installation, consulting, training, shared, partner, enterprise)
 Percent Discount: 10.0%

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Approved: 
Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

19000000076	Document Phase Final	Document Description Extreme Networks, Inc. Networking Products & Services	Page 3 of 3
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 PO Box 300658
 Montgomery, Alabama 36130-0658