



**State of Alabama  
Department of Finance  
Division of Purchasing  
Master Agreement**

**New**

**CONTRACT INFORMATION**

**MASTER AGREEMENT NUMBER: MA 999 180000000299**

**NOT TO EXCEED AMOUNT:**

Begin Date: 06/28/2018

Procurement Folder: 567218

Expiration Date: 06/27/2019

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 06/27/18

Version Number: 1

**CONTACT INFORMATION**

**REQUESTOR:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**ISSUER:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**BUYER:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**CONTRACT DESCRIPTION**

Hitachi - Servers, Storage Solutions

Award Reference: RFB 382 18000000933 - all terms and conditions of the RFB are hereby incorporated and become part of this master agreement.

**Ship To:**

**Bill To:**

**REASON FOR MODIFICATION**

**VENDOR INFORMATION**

**Name /Address:**

VC000004136: SHI INTERNATIONAL CORP  
290 DAVIDSON AVE  
SOMERSET NJ 08873

**Contact:**

Southeast Team  
800-715-3197  
southeastteam@shi.com

**COMMODITY / SERVICE INFORMATION**

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

2049180 - SERVERS, RACK MOUNTED

Hitachi Servers

Hitachi Servers Manufacturer's Catalog:

Hitachi Servers (e.g., rack, modular, tower)

Percent Discount: 19%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

2068980 - STORAGE AREA NETWORK

Hitachi Storage Solutions

Hitachi Solutions Manufacturer's Catalog:

Hitachi Storage Solutions (e.g., all-flash, hyper scale-out, unified compute, compute systems, data storage)

Percent Discount: 29%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0		\$0.000000	\$0.00			\$0.00	\$0.00

96258 - Professional Services (Not Otherwise Classified)

Hitachi - Technical Services

Manufacturer's Certified Technical Services (e.g., installation, maintenance, consulting, training, staging/deployment):

Percent Discount: 10%

Final

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:



**Purchasing Director**

APPROVALS			
Date	Status Before	Status After	Approver

18000000299	<b>Document Phase</b> Final	<b>Document Description</b> Hitachi - Servers, Storage Solutions	<b>Page 3</b> of 3
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**Purpose:**

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Catalog items such as cloud-based products and services **ARE NOT** available from this contract.

**Default:**

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

**Freight:**

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

**Contract period:**

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

**Biddable Situation:**

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

**Quote Requirement:**

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

**Administrative fee:**

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to [telecom.admin@oit.alabama.gov](mailto:telecom.admin@oit.alabama.gov). A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance  
Division of Accounting and Administration  
PO Box 300658  
Montgomery, Alabama 36130-0658



**State of Alabama  
Department of Finance  
Division of Purchasing  
Master Agreement**

**New**

**CONTRACT INFORMATION**

**MASTER AGREEMENT NUMBER: MA 999 180000000300**

**NOT TO EXCEED AMOUNT:**

Begin Date: 06/28/2018

Procurement Folder: 567218

Expiration Date: 06/27/2019

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 06/27/18

Version Number: 1

**CONTACT INFORMATION**

**REQUESTOR:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**ISSUER:**

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334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**BUYER:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**CONTRACT DESCRIPTION**

Hitachi - Servers, Storage Solutions

Award Reference: RFB 382 18000000933 - all terms and conditions of the RFB are hereby incorporated and become part of this master agreement.

**Ship To:**

**Bill To:**

**REASON FOR MODIFICATION**

**VENDOR INFORMATION**

**Name /Address:**

VC000044232: Edge Solutions, Llc  
7 Old Roswell Street  
Alpharetta GA 30009

**Contact:**

Julie Haley  
7702505955 EXT: 251  
Jhaley@Edgewit.Com

**COMMODITY / SERVICE INFORMATION**

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

2049180 - SERVERS, RACK MOUNTED  
 Hitachi Servers  
 Hitachi Servers Manufacturer's Catalog:  
 Hitachi Servers (e.g., rack, modular, tower)  
 Percent Discount: 20%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

2068980 - STORAGE AREA NETWORK  
 Hitachi Storage Solutions  
 Hitachi Solutions Manufacturer's Catalog:  
 Hitachi Storage Solutions (e.g., all-flash, hyper scale-out, unified compute, compute systems, data storage)  
 Percent Discount: 30%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0		\$0.000000	\$0.00			\$0.00	\$0.00

96258 - Professional Services (Not Otherwise Classified)  
 Hitachi - Technical Services  
 Manufacturer's Certified Technical Services (e.g., installation, maintenance, consulting, training, staging/deployment):  
 Percent Discount: 10%

Final

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:



**Purchasing Director**

APPROVALS			
Date	Status Before	Status After	Approver

18000000300	<b>Document Phase</b> Final	<b>Document Description</b> Hitachi - Servers, Storage Solutions	<b>Page 3</b> of 3
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**Purpose:**

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Catalog items such as cloud-based products and services **ARE NOT** available from this contract.

**Default:**

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

**Freight:**

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

**Contract period:**

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

**Biddable Situation:**

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

**Quote Requirement:**

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

**Administrative fee:**

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to [telecom.admin@oit.alabama.gov](mailto:telecom.admin@oit.alabama.gov). A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance  
 Division of Accounting and Administration  
 PO Box 300658  
 Montgomery, Alabama 36130-0658



**State of Alabama  
Department of Finance  
Division of Purchasing  
Master Agreement**

**New**

**CONTRACT INFORMATION**

**MASTER AGREEMENT NUMBER: MA 999 18000000301**

**NOT TO EXCEED AMOUNT:**

Begin Date: 06/28/2018

Procurement Folder: 567218

Expiration Date: 06/27/2019

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 06/27/18

Version Number: 1

**CONTACT INFORMATION**

**REQUESTOR:**

Jennifer Loretz  
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jennifer.loretz@purchasing.alabama.gov

**ISSUER:**

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**CONTRACT DESCRIPTION**

Hitachi - Servers, Storage Solutions

Award Reference: RFB 382 18000000933 - all terms and conditions of the RFB are hereby incorporated and become part of this master agreement.

**Ship To:**

**Bill To:**

**REASON FOR MODIFICATION**

**VENDOR INFORMATION**

**Name /Address:**

VS000025522: Soccour LLC  
DBA: Soccour Solutions  
2745 Dallas Parkway #450

Plano TX 75093

**Contact:**

Bernard Hong  
9723585404  
bernard.hong@soccour.com

**COMMODITY / SERVICE INFORMATION**

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

2049180 - SERVERS, RACK MOUNTED  
 Hitachi Servers  
 Hitachi Servers Manufacturer's Catalog:  
 Hitachi Servers (e.g., rack, modular, tower)  
 Percent Discount: 25%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

2068980 - STORAGE AREA NETWORK  
 Hitachi Storage Solutions  
 Hitachi Solutions Manufacturer's Catalog:  
 Hitachi Storage Solutions (e.g., all-flash, hyper scale-out, unified compute, compute systems, data storage)  
 Percent Discount: 35%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0		\$0.000000	\$0.00			\$0.00	\$0.00

96258 - Professional Services (Not Otherwise Classified)  
 Hitachi - Technical Services  
 Manufacturer's Certified Technical Services (e.g., installation, maintenance, consulting, training, staging/deployment):  
 Percent Discount: 15%

Final

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Approved:



**Purchasing Director**

APPROVALS			
Date	Status Before	Status After	Approver



18000000301	<b>Document Phase</b> Final	<b>Document Description</b> Hitachi - Servers, Storage Solutions	<b>Page 3</b> of 3
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Montgomery, Alabama 36130-0658